

Message Text

UNCLASSIFIED

PAGE 01 PARIS 11026 041021Z
ACTION EUR-12

INFO OCT-01 EB-08 ISO-00 CCO-00 PASO-00 /021 W
-----098708 050214Z /21

R 041019Z APR 78
FM AMEMBASSY PARIS
TO SECSTATE WASHDC 9542

UNCLAS PARIS 11026

E.O. 11652: N/A
TAGS: BEXP FR
SUBJECT: AGENT DISTRIBUTOR SERVICE: TRIFORMATION
SYSTEMS INC., STUART, FLORIDA 33494

TO: MR. THOMAS W. WILD
VICE PRESIDENT
TRIFORMATION SYSTEMS INC.
3132 S.E. JAY STREET,
P.O. BOX 2433
STUART, FLORIDA 33494
TEL. (305) 283-4817

WITH REFERENCE TO SUBJECT ADS AND YOUR LETTER OF
FEBRUARY 13, 1978, INFORMING EMBASSY OF MR. THOMAS
F. HYLAND'S VISIT TO EUROPE APRIL 11 TO MAY 3RD, THE
EMBASSY CONTACTED SEVERAL FRENCH COMPANIES.
MR. DUBRULLE, GENERAL MANAGER OF SODIMATEL, 9 RUE DENIS
PAPIN, 78190 TRAPPES, ONE OF THE COMPANIES CONTACTED
TELEPHONED THE EMBASSY 3 APRIL STATING THAT HE HAS
SCHEDULED AN APPOINTMENT FOR APRIL 13, AT 10 A.M, WITH
MME PETIT, OF THE "INSTITUT NATIONAL DES JEUNES
AVEUGLES" (NATIONAL INSTITUTE OF YOUNG BLIND PEOPLE).
THIS IS A PRIVATE ORGANIZATION WHO HAVE THEIR OWN
BUDGET. MR. DUBRULLE WILL BE ACCOMPANIED BY HIS TECHNI-
CAL ASSISTANT MR. JAMBOU.
SODIMATEL IS A FRENCH COMPANY WELL KNOWN TO THE EMBASSY
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AND WITH A GOOD CREDIT RATING. THE OBJECT OF THE VISIT
WILL BE PRESENTATION OF TRIFORMATION EQUIPMENT,
REQUESTING MARKET INFORMATION AND ASCERTAINING WHAT
REGULATIONS AND STANDARDS MUST BE MET.
SODIMATEL HAS ASKED THE EMBASSY TO PASS A MESSAGE TO
MR. THOMAS F. HYLAND REQUESTING HIM TO BE IN PARIS ON
THAT DATE TO BE PRESENT AT THE MEETING WITH THE NATIONAL

INSTITUTE OF YOUNG BLIND PEOPLE.

PLEASE ADVISE EMBASSY ASAP OF MR. HYLAND'S ARRANGEMENTS
AND REPLY BY CABLE TO:

MR. W. F. HOLBROOK
DEPUTY COMMERCIAL ATTACHE
AMERICAN EMBASSY
2 AVENUE GABRIEL
75382 PARIS CEDEX 08

AMERICAN EMBASSY
PARIS, FRANCE
HARTMAN.

NOTE BY OC/T: PASSED ABOVE ADDRESSEE.

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Message Attributes

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